

# Hyperautomation Guide for Network and Security Engineers



Produced by the ONUG Collaborative Hyperautomation Working Group

# Introduction

It would be rare to find an enterprise IT Infrastructure & Operations (I&O) team that doesn't have a mandate to lead their organization's efforts to improve agility, resiliency, compliance and security. Fortunately, the push to adopt public cloud infrastructure has highlighted the roles that automation and orchestration play in deploying and managing resources. Ironically, this has also placed a bright spotlight on how much IT infrastructure automation and orchestration remains to be done.

A Gartner study from 2022 estimates that 46% of I&O leaders rank lowering costs among their top three priorities for the next 12 months. Of those, 70% planned to use automation to achieve that cost optimization with the following areas identified as priority targets for automation:

- **Provisioning and orchestration**
- **Change and asset management**
- **Configuration management and patching**
- **Monitoring**
- **Security and governance**

Additionally, feedback from the ONUG Community indicates that there are many individual automation solutions available and in use within their organizations. However, there is a recognized lack of cross-domain automation and integration capabilities. This shortcoming inhibits migration from task-based automation to process-based orchestration. Meanwhile, enterprise IT leaders are seeking new ways to enhance efficiency, reduce costs and maintain a competitive edge. One such approach to achieve these outcomes is hyperautomation, a comprehensive approach to automation and orchestration that combines advanced technologies to transform IT operations.

# Importance of automation in IT operations

Automation has long been an important tool in the toolbox of forward-thinking IT teams, helping them streamline processes, minimize human error and improve overall operational performance. In recent years however, the scope of automation has expanded with hyperautomation emerging as a powerful approach to drive digital transformation across the entire enterprise. By automating not only individual tasks but entire workflows that span technology domains and functional areas, hyperautomation enables IT teams to deliver tremendous value and drive the change that accelerates enterprise performance.

There are any number of compelling events or situations that IT teams may experience that would act as a catalyst to prioritize a hyperautomation approach. Here are just a few examples:

1. **High outage frequency and duration:** When IT teams experience frequent outages that last for a long time, it can be a significant pain point for both the team and the business. Aggressively automating tasks related to incident management, troubleshooting and remediation can help reduce the frequency and duration of outages, which can improve service reliability and customer satisfaction.
2. **Difficulty managing complexity:** As large organizations grow and expand, their IT infrastructure and operations becomes more complex. This complexity can make it difficult for IT teams to manage infrastructure efficiently and effectively. Automating tasks related to monitoring, management, and maintenance can help streamline operations and make it easier for IT teams to manage complex interdependent systems.
3. **High IT costs:** IT infrastructure and operations can be expensive, particularly in large organizations. Automating tasks can help reduce costs by minimizing the amount of time and effort required to complete routine tasks, allowing IT teams to focus on more strategic work.
4. **Skills shortages:** IT teams may struggle to find skilled workers to manage complex infrastructure and operations. Automating tasks can help bridge this skills gap by reducing the amount of specialized knowledge required to complete routine tasks.
5. **Compliance and security concerns:** Many organizations must adhere to strict compliance and security regulations. Automating tasks related to compliance and security can help ensure that IT infrastructure remains in compliance and that systems are secure and protected from threats.
6. **Manual, error-prone processes:** Manual processes can be time-consuming, error-prone and inconsistent. Automating tasks such as provisioning, configuration management and patching can help reduce or eliminate errors and increase consistency while saving time.

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7. **Slow response times:** Slow response times can be frustrating for customers and can impact revenue. Automating tasks such as incident management, problem management, and change management can help IT teams respond more quickly and efficiently to issues.
8. **Resource constraints:** IT teams may have limited resources, including time, budget, and personnel. Automating tasks can help IT teams do more with less by reducing the time and effort required to complete routine tasks.
9. **Lack of visibility:** IT teams may struggle to gain visibility into their infrastructure and operations, making it difficult to monitor and manage systems effectively. Automating tasks such as monitoring and reporting can help IT teams gain better visibility into their infrastructure and operations, making it easier to identify and address issues.
10. **Increasing business demands:** As organizations grow, the demand for IT services tends to increase. Automating tasks such as service delivery and capacity management can help IT teams scale their operations to meet increasing demand while maintaining high levels of service quality.

As organizations strive for greater efficiency and agility, adopting a hyperautomation mindset has become increasingly important for transforming complex cross-domain processes into automated and orchestrated workflows requiring minimal human intervention.



# Purpose of this Guide

Welcome to the ONUG Hyperautomation Working Group: Success Guide for IT Leaders. The purpose of this Guide is to provide IT leaders and teams with a comprehensive perspective on hyperautomation as an approach to IT transformation. It aims to help teams plan and navigate their hyperautomation journey including an explanation of the key concepts of hyperautomation as well as the key benefits for IT operations. Along the way, we'll also discuss:

- How to assess current automation capabilities,
- Building cross-functional teams for success,
- Establishing data governance policies,
- Securing your environment,
- Training employees on new technologies and processes,
- Monitoring performance using KPIs (Key Performance Indicators) and
- Celebrating successes along the way

By following the disciplined approach outlined in this Guide, you'll discover how to rapidly identify opportunities for impactful improvement IT operations while normalizing a holistic approach towards transforming your organization's digital trajectory.

By the end of this Guide, you will:

- Have a confident grasp of hyperautomation and its potential to transform IT operations.
- Possess a framework for assessing the current state of automation within your IT operations and for identifying areas for improvement.
- Gain insight into high-impact use cases that demonstrate the power and versatility of hyperautomation.
- Be equipped with an aspirational communications plan to mobilize cross-functional teams to achieve the shared goals and outcomes of an enterprise-wide hyperautomation initiative.

By following the strategies and best practices outlined in this Guide, IT teams will be well-positioned to leverage hyperautomation effectively and lead their organizations on a path to repeatable digital transformation success.

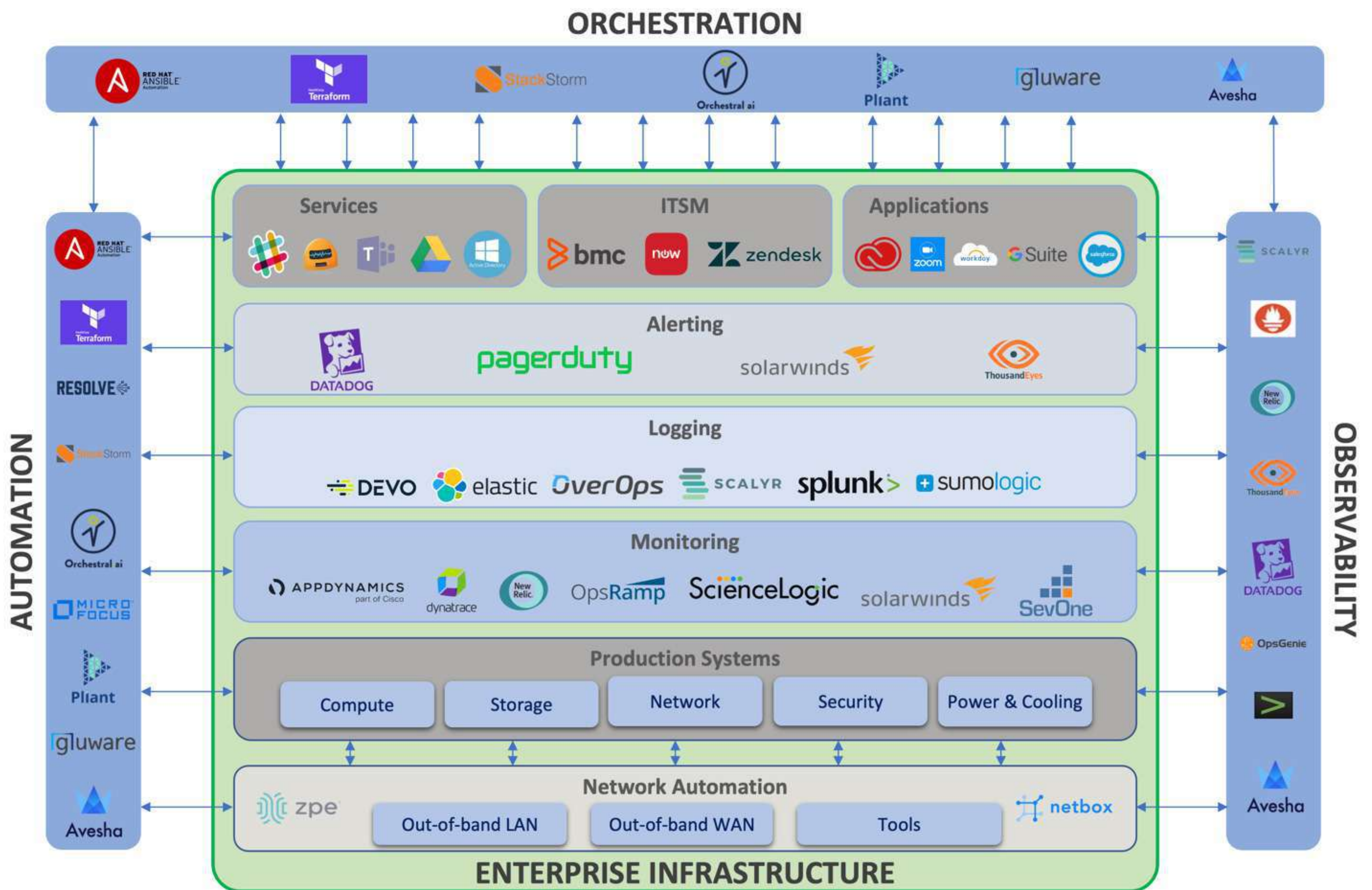


Figure 1: Enterprise Infrastructure Reference Architecture

The above figure is the Reference Architecture for this Guide. It presents essential elements of enterprise infrastructure in the context of the foundational elements of hyperautomation, namely automation, orchestration and observability. The overlay of vendor tools and technologies will facilitate discussions of hyperautomation use cases and solutions a bit later on in the Guide.

### SPECIAL NOTE

This version of the ONUG Hyperautomation Working Group Success Guide is a “work-in-progress”. This means that some sections of the document contain lists of topics that will be further developed to create the finished content for the section.

# I. Understanding Hyperautomation

## A. Brief history of "hyperautomation"

The term "hyperautomation" was introduced by Gartner in 2019 during a symposium in which they presented it as the top strategic technology trend for 2020. At that time, hyperautomation represented the next level of automation's evolution in the enterprise. It was positioned as building upon the foundation established by Robotic Process Automation (RPA) but with significantly expanded scope and potential impact.

RPA started gaining traction around the mid-2010s as a way to automate routine, mundane tasks that were often repetitive and time-consuming. The technology allowed for rule-based tasks to be completed more quickly and accurately, which was a significant boon for industries with large volumes of such tasks, such as finance, healthcare, and insurance.

However, the limits of RPA quickly became apparent. It was excellent for tasks with clear rules and predictable outcomes, but less effective for more complex, unpredictable tasks requiring judgment or critical decision-making. Thus, the technology could only automate a fraction of business processes, and the need for a more comprehensive solution was evident.

This is where hyperautomation comes into focus. It takes automation to the next level by integrating advanced technologies into the automation process. Technologies such as Artificial Intelligence (AI), Machine Learning (ML), process mining, decision management, Natural Language Processing (NLP), event-driven architecture (EDA) and more. This combination allows for the automation of more complex tasks and the creation of a digital twin of the organization (DTO), as a purely digital replica of an entire business process.

Since its introduction, hyperautomation has been widely adopted across industries. It has not only increased the scale of automatable tasks but also improved the quality and efficiency of those tasks, leading to significant cost savings and improved customer experiences. Moreover, it has allowed organizations to become more agile and responsive, as they can quickly adapt their processes in response to changes in the business environment.

Gartner predicts that by 2023, hyperautomation will be unavoidable for any organization that wants to remain competitive. As more than just a trend, some form of hyperautomation is now a critical element in the digital transformation strategy of many organizations. And, as we move forward, we can expect to see hyperautomation continuing to evolve and reshape the way organizations operate.

While the benefits of hyperautomation are promising, it also comes with its own set of challenges. These include the need for upskilling and reskilling employees, the potential risks associated with overdependence on technology and the ethical concerns surrounding the use of advanced AI.

As IT professionals come to understand the history and trajectory of hyperautomation they should become more effective in leveraging its potential while overcoming its challenges. With the right approach, hyperautomation can be a powerful approach to enabling end-to-end process optimization as well as realizing the vision of auto-remediation and autonomy in IT infrastructure and operations. As a result, organizations would achieve higher levels of performance while creating new opportunities for growth, innovation and superior customer experiences.

## B. Definition of hyperautomation

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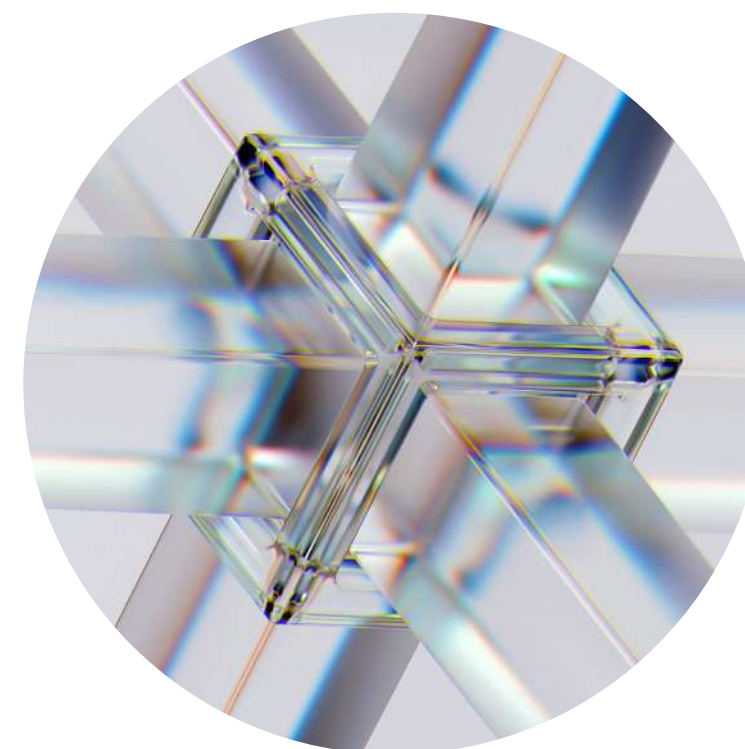
Hyperautomation refers to the use of advanced technologies such as artificial intelligence, machine learning and event-driven architecture to automate as many business processes as possible. The goal of hyperautomation is to create a highly efficient and streamlined organization that can quickly adapt to changes in the business environment.

A hyperautomation approach isn't limited to a specific industry or business function. It can be applied to a wide range of business processes, from finance and accounting to marketing, customer service and IT operations. And, when hyperautomation is applied to the IT infrastructure of large organizations it can be particularly effective in managing the complex and interdependent systems that require frequent maintenance, upgrades, and monitoring.

Hyperautomation can help streamline IT operations by automating routine tasks such as software updates, system backups, and network monitoring. This can help IT staff focus on more complex tasks and strategic initiatives that require human expertise. Hyperautomation can also help identify and remediate IT issues in real-time, improving system reliability and reducing downtime

In addition to improving IT operations, hyperautomation can also help organizations better manage their data. By automating data ingestion, transformation, and analysis, organizations can gain deeper insights into their operations, customers, and markets. This can help drive better decision-making, improve business processes, and enhance customer experiences.

Overall, hyperautomation is a powerful approach to transformation for organizations looking to improve the efficiency and effectiveness of their IT operations, while also driving innovation and growth in the enterprise more generally.



## C. Components of hyperautomation

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Several key components contribute to the success of a hyperautomation-driven IT transformation strategy:

1. **Artificial Intelligence (AI) and Machine Learning (ML):** AI and ML technologies allow for the automation of more complex tasks, such as decision-making and pattern recognition, by enabling machines to learn and improve over time. In the context of enterprise IT infrastructure and operations, AI and ML are revolutionary forces. They enable automated systems to not only follow predefined rules and processes but also to learn, adapt, and improve over time.

This includes predicting failures, optimizing resource allocation, and even automatically resolving IT issues. For instance, AI-driven predictive analytics can forecast potential system downtimes, allowing preventative measures to be taken. ML, on the other hand, continuously refines its algorithms based on new data, improving the accuracy and effectiveness of automated tasks over time.



2. **Automation, Orchestration and Observability (AOO):** These are the essential foundational elements of enterprise IT infrastructure that enable and support any hyperautomation initiative. Automation, orchestration, and observability form the bedrock of hyperautomation within enterprise IT. Automation pertains to the mechanization of manual, repetitive tasks, thereby freeing up IT personnel for higher-value work. Orchestration involves coordinating and managing multiple automated tasks across various systems, enhancing operational efficiency, and ensuring seamless workflows. Observability, on the other hand, provides visibility into the system's state, helping IT teams monitor performance, identify bottlenecks, and proactively address issues, thus maintaining the health and efficiency of the IT environment.
3. **Integration Tools and Platforms (ITP):** These are the components that facilitate seamless communication between different systems, allowing for the efficient flow of data and information across the both te infrastructure and the organization. Integration tools and platforms play a crucial role in hyperautomation, especially in an enterprise IT context. These tools enable disparate systems, both legacy and modern, to communicate and work together efficiently, ensuring the smooth flow of data and processes across the enterprise. This interconnectivity is vital in a hyperautomated environment, where multiple systems must work in unison to drive operational efficiency. It allows for real-time data exchange, process synchronization, and a unified view of the enterprise's IT landscape.
4. **Event-Driven Architecture (EVA):** As a core component, this approach to IT automation relies on real-time detection of specific events within the IT environment that in turn triggers a specific action or a chain of actions as a response. Event-Driven Architecture is a key component of hyperautomation in IT operations. It relies on real-time detection of events or changes in the IT environment, which then trigger specific actions or sequences of actions. For example, a sudden spike in server load might trigger automated resource allocation to maintain optimal performance. EDA enables highly responsive and adaptive IT operations, allowing systems to react instantly to changing conditions, thereby improving service levels and overall operational agility.
5. **Data Analytics and Insights (DAI):** Advanced analytics tools help organizations make data-driven decisions by providing insights into process performance and areas for improvement. In a hyperautomated IT environment, data analytics and insights are invaluable. Advanced analytics tools gather and analyze data from various sources across the enterprise, providing deep insights into IT operations, system performance, user behavior, and more. These insights can identify areas for improvement, predict trends, and guide decision-making, thereby optimizing the automation strategy. Furthermore, with the help of AI and ML, these tools can detect patterns and derive insights that may not be readily apparent, leading to more informed and effective automation strategies.

## D. How hyperautomation differs from traditional automation

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While traditional automation focuses on automating individual tasks, hyperautomation aims to optimize entire processes and workflows by integrating multiple technologies. This holistic approach enables organizations to achieve a qualitatively different level of automation and unlock greater value from their IT operations. Key differences between hyperautomation and traditional automation include:

1. **Scope:** Hyperautomation addresses end-to-end processes, while traditional automation typically focuses on specific tasks. The scope of hyperautomation extends well beyond that of traditional automation in the realm of enterprise IT infrastructure and operations. While traditional automation is often task-oriented, focusing on automating specific, isolated tasks, hyperautomation takes a more holistic view. It aims to automate and optimize entire end-to-end processes, not just individual tasks. This comprehensive approach can lead to more efficient operations, better resource utilization, and improved service levels, thereby maximizing the value of automation investments.
2. **Technologies:** Hyperautomation leverages a wider range of advanced technologies, including AI, ML, RPA, and iBPMS, to deliver more comprehensive automation capabilities. Hyperautomation leverages a broader range of advanced technologies to deliver more comprehensive automation capabilities. Where traditional automation in IT operations might involve scripting and job scheduling, hyperautomation introduces advanced technologies like AI, ML, RPA, and intelligent business process management suites (iBPMS). These technologies enable the automation of more complex tasks and decision-making processes, improving the efficiency and effectiveness of IT operations. For instance, AI can be used for predictive analytics, enabling proactive incident management, while RPA can automate routine data entry tasks, increasing accuracy and freeing up IT staff for more strategic work.
3. **Scalability:** Hyperautomation is designed to be more easily scaled across the enterprise, allowing organizations to reap the benefits of automation at a larger scale. In terms of scalability, hyperautomation is designed to expand more easily across the enterprise. Traditional automation often exists in silos within IT operations, with separate automation tools used for different tasks or processes. Hyperautomation, on the other hand, promotes a unified, integrated approach to automation that can be effectively scaled across multiple domains and systems. This scalability can enable organizations to reap the benefits of automation on a broader scale, improving the efficiency and agility of their entire IT operations.
4. **Continuous Improvement:** With its focus on optimization and learning, hyperautomation supports ongoing process improvement and innovation, enabling organizations to adapt and evolve more effectively in a dynamic business environment. Another distinguishing feature of hyperautomation is its emphasis on continuous improvement and learning. Traditional automation often operates in a "set it and forget it" mode, where automated tasks are implemented and then left unchanged. Hyperautomation, in contrast, actively seeks to optimize and improve processes over time. It leverages AI and ML to learn from data, adapt to new situations, and improve its performance, enabling IT operations to continually refine their processes and adapt more effectively to a dynamic business environment. This emphasis on continuous improvement promotes innovation, drives operational excellence, and ensures that IT operations remain agile and responsive to evolving business needs.

## E. Benefits and business value of hyperautomation

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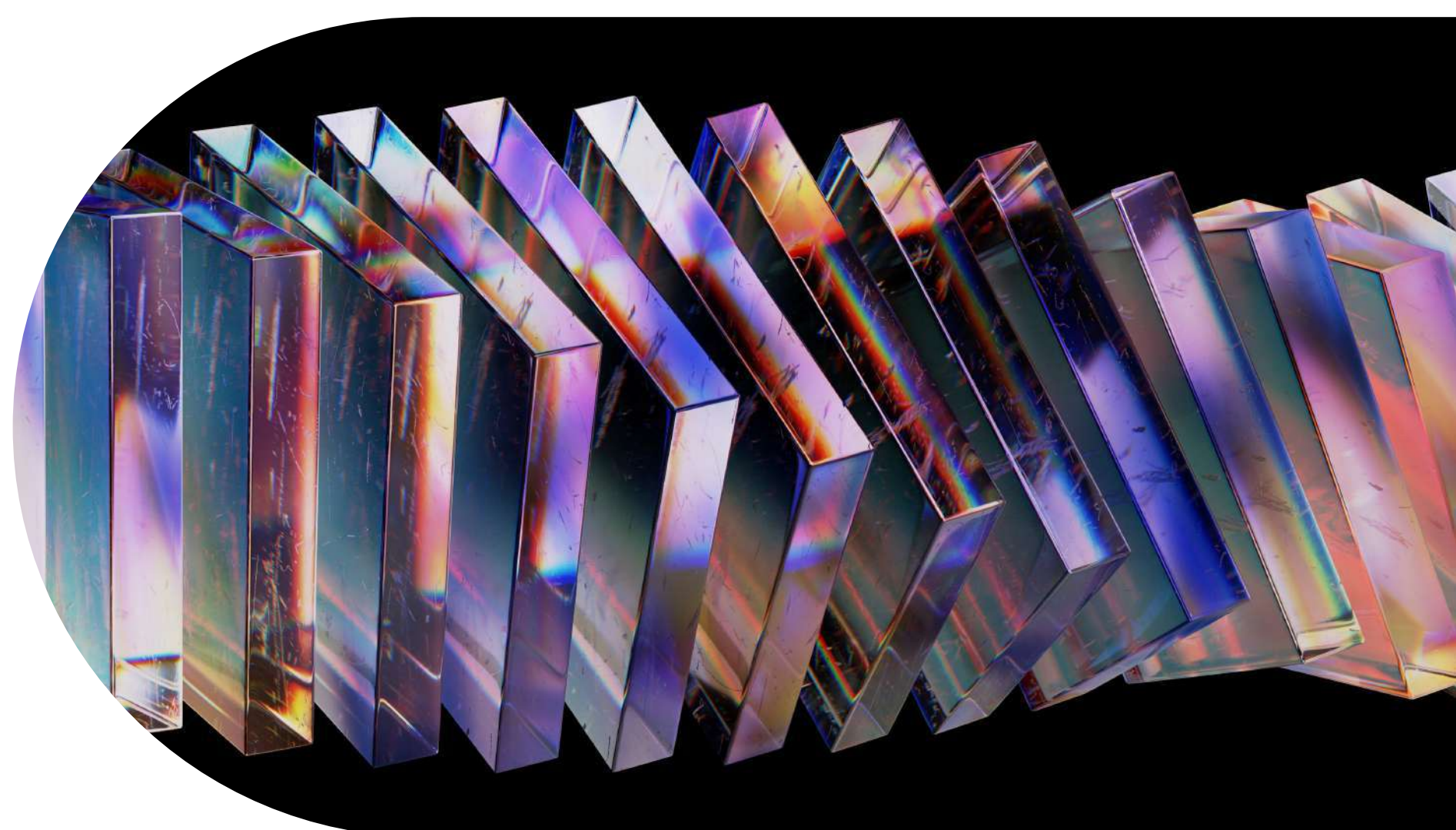
Hyperautomation offers numerous benefits and significant business value for organizations, including:

1. **Increased Efficiency:** By automating end-to-end processes, hyperautomation reduces manual work, minimizes errors, and streamlines operations, leading to greater efficiency. Hyperautomation's potential for increasing efficiency is backed by compelling data. For example, a report by McKinsey found that about 60% of occupations could save up to 30% of their time with automation.

This saved time, when applied to IT operations, can translate into faster resolution of IT issues, improved system uptime, and more time for IT personnel to focus on strategic tasks. The reduction of manual tasks also leads to fewer human errors, further enhancing the overall operational efficiency.

2. **Enhanced Agility:** Hyperautomation enables organizations to adapt more quickly to changing market conditions and customer needs by allowing them to optimize processes in real-time. The agility conferred by hyperautomation is crucial in today's dynamic business environment. As per a study by Forrester, companies that are more agile in their operations are 1.7 times more likely to exceed their business goals. Hyperautomation, by enabling real-time process optimization, helps IT operations adapt quickly to changing business requirements, thereby enhancing their agility and effectiveness in supporting business objectives.
3. **Cost Savings:** By reducing the need for manual labor and minimizing errors, hyperautomation can lead to significant cost savings for organizations. The potential for cost savings with hyperautomation is significant. Gartner reports that by 2024, organizations will lower operational costs by 30% by combining hyperautomation technologies with redesigned operational processes. By reducing the reliance on manual labor and minimizing errors, hyperautomation can lead to significant operational cost savings, enabling more resources to be redirected to innovation and strategic initiatives.
4. **Improved Decision-Making:** Advanced analytics and insights provided by hyperautomation technologies support data-driven decision-making, enabling organizations to make better-informed choices. Hyperautomation supports improved decision-making by leveraging advanced analytics. According to the Harvard Business Review, companies that are data-driven are 23 times more likely to acquire customers and 6 times as likely to retain them. In the context of IT operations, the data insights provided by hyperautomation can help identify trends and inefficiencies, enabling more informed and effective decision-making.
5. **Greater Competitive Advantage:** Organizations that successfully implement hyperautomation can gain a competitive edge by delivering higher-quality products and services more quickly and at a lower cost. Organizations that implement hyperautomation stand to gain a significant competitive advantage. A study by Deloitte found that organizations adopting automation technologies report 20% higher revenue and 60% higher profit margins. By improving the speed, quality, and cost-efficiency of IT services, hyperautomation can support business objectives and contribute to a stronger competitive position in the market.

By understanding the core components, differences and benefits of hyperautomation, IT leaders can more effectively drive transformation success.



## II. Assessing Your Organization's Current State of Automation

### A. Key indicators of automation maturity

To achieve hyperautomation success, IT leaders must first assess their organization's current state of automation. This involves identifying key areas for improvement, understanding the existing technology landscape, and determining potential high-impact use cases that deliver tangible business value. Several key indicators can help determine automation maturity, including:

1. **Automation Coverage:** The extent to which tasks and processes are currently automated across the organization.
2. **Technology Adoption:** The range of automation technologies (such as RPA, AI, and ML) currently in use and their level of integration.
3. **Process Optimization:** The degree to which processes have been optimized for automation, including standardization, simplification, and elimination of redundancies.
4. **Scalability:** The ability of the organization to scale existing automation efforts across different departments, functions, and geographies.
5. **Governance and Compliance:** The presence of a well-defined automation governance framework, including policies, procedures, and guidelines for managing automation initiatives.

A comprehensive assessment will help you identify gaps in existing processes along with strengths and weaknesses in your current approach to automation. This in turn will enable you to create a roadmap for your journey towards a fully optimized hyperautomated environment. By reference to the below figure, automation maturity has a natural progression from doing manual tasks, to simple scripting (the beginning of automation), to automating a single technology task or stack, to automating a series of technology tasks, (the beginning of orchestration), to multiple actions taken based on information (think AI/ML) received from the overall IT environment.

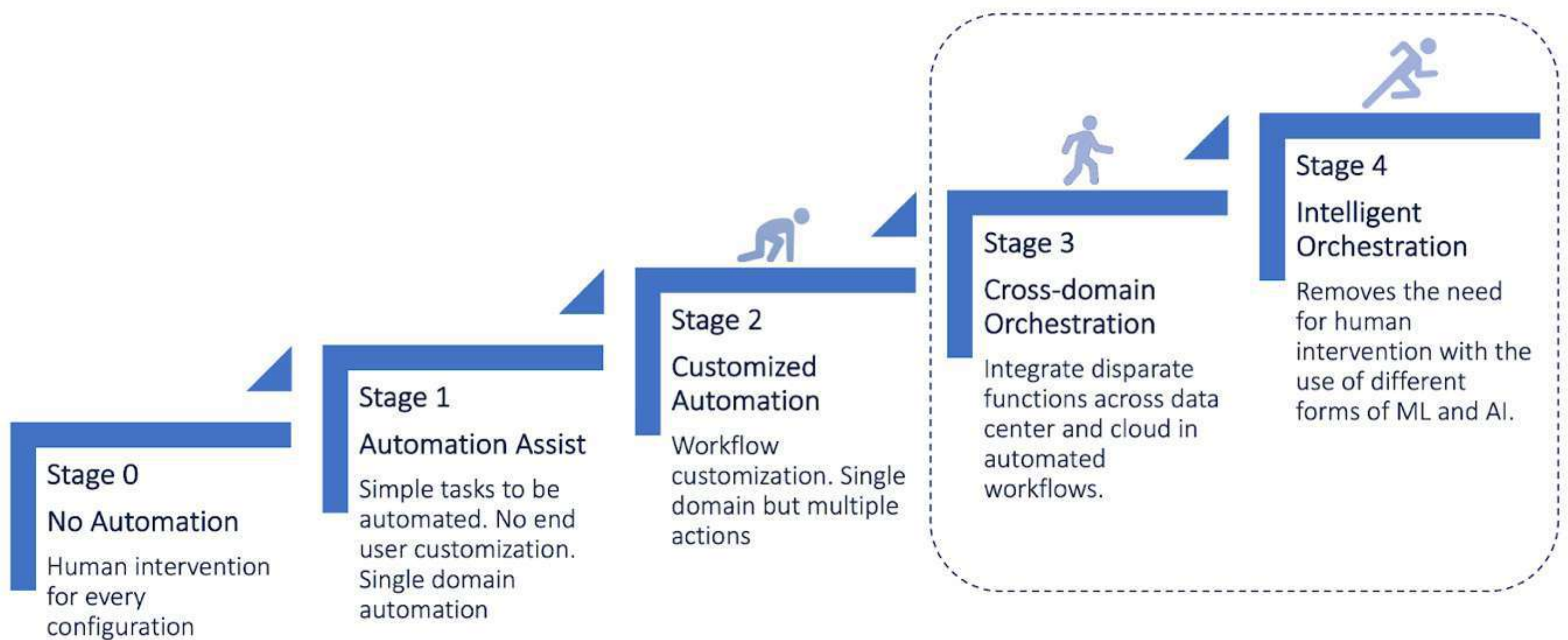


Figure 2: Automation Maturity Stages

## Here's a way to describe the progression:

### Stage 0: Manual Execution:

In this stage, IT teams rely on manual processes to complete tasks. Everything is done by hand, with no automation or tooling in place. This stage is characterized by low efficiency and SLA compliance, high error rates, significant downtime and team time spent on routine tasks and troubleshooting. No one is happy at this stage.

### Stage 1: Automation Assist:

In this stage, IT teams start to incorporate scripting and basic automation tools to execute tasks. This is the first step towards leveraging automation in an enterprise IT environment. Scripts are written to automate repetitive manual tasks and basic tooling is put in place to manage infrastructure. However, this level of automation is limited to specific tasks and does not address the complexities of managing multiple processes or systems. This stage is characterized by increased efficiency, reduced error rates, and an increase in the speed at which tasks are completed giving IT staff the time needed to focus on more strategic tasks. And, the true potential of further automation comes clearly into focus.

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## Stage 2: Customized Automation:

In this stage, IT teams start to develop more sophisticated automation tools that are capable of reacting to events and incidents in real-time. This stage builds on single-task automation by automating entire processes or workflows within a specific IT domain. For example, automated alerts can be set up to notify IT teams of potential SAN issues and automated scripts can be triggered to initiate a remediate process as problems occur. During this stage, first steps are taken to automate incident management, provision resources and manage configuration changes. This stage is characterized by improved uptime, faster issue resolution, fewer human errors and increased reliability. This stage also results in better alignment between IT operations and business objectives through streamlined processes and reduced (or eliminated) manual interventions.

## Stage 3: Cross-Domain Orchestration:

In this stage, IT teams begin to take a more proactive approach to automation. As IT infrastructure becomes more complex, processes often span multiple domains, such as network, storage, and applications. Thus, cross-domain IT workflow orchestration enables automation of processes across these different domains, breaking down silos and enabling seamless end-to-end automation. By leveraging monitoring and observability data, teams begin to develop predictive models to anticipate potential issues and they deploy automated scripts to trigger in advance of potential problems occurring. This stage is characterized by even more dramatic improvements in uptime and reliability along with a significant decrease in the need for reactive problem-solving. This stage of automation provides better visibility and control over the entire IT environment, leading to increased agility, faster service delivery, better SLA compliance and improved resource utilization.

## Stage 4: Intelligent Orchestration:

In this stage, IT teams have fully embraced hyperautomation and are beginning to apply AI technologies to develop autonomous systems that require little to no human intervention. At this stage, there is broad organizational acceptance of AI-driven hyperautomation as having the capability to intelligently analyze data, make decisions and trigger infrastructure elements to adapt to changing conditions. This is the IT infrastructure nirvana of self-healing systems, predictive analytics, proactive maintenance, auto-remediation and literally autonomous infrastructure. This stage is characterized by highly efficient and highly reliable systems that are capable of self-diagnosing and self-remediating issues. IT teams are largely freed up to focus on higher-value strategic work. By achieving the vision of AI-driven hyperautomation, organizations will finally have the agility and resiliency required to innovate around business models and customer experiences for truly sustainable competitive advantage.

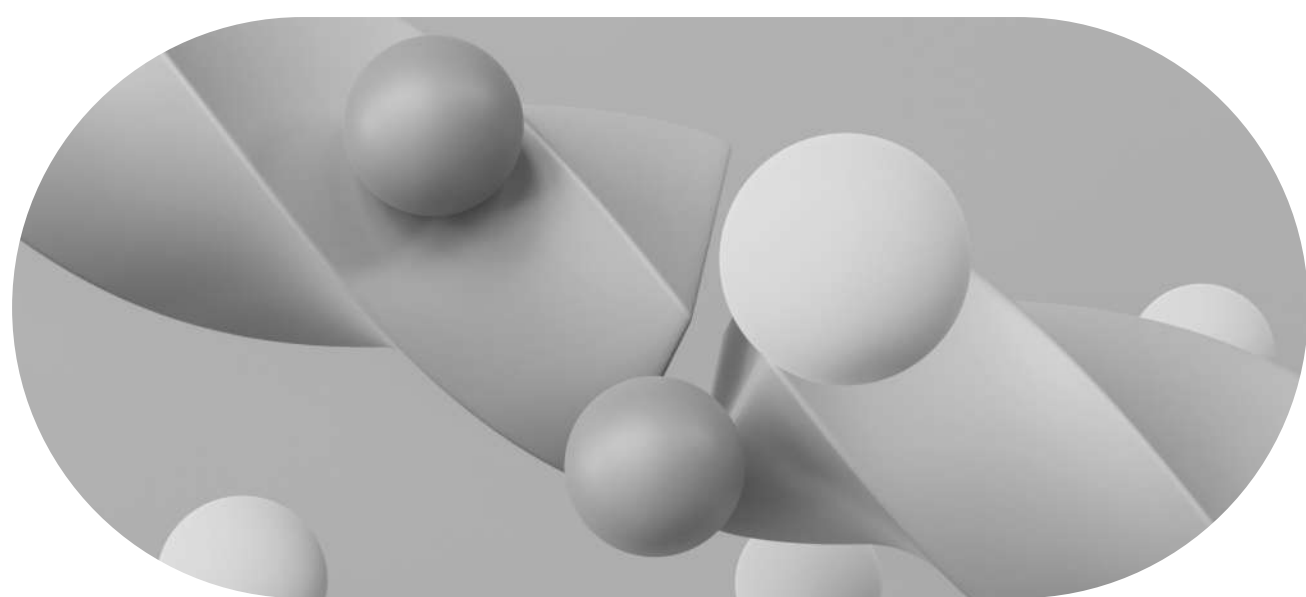
It's worth noting that not all organizations will experience these stages in the same order or at the same pace. Additionally, there may be overlap between stages as organizations refine and improve their automation capabilities. Nonetheless, each stage in the progression unlocks new capabilities and benefits that position IT teams to become strategic drivers of business value by enabling more agile, efficient and innovative organizations.

## B. Identifying automation gaps

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Once the current state of automation has been assessed, IT leaders should shift focus to identifying inefficiencies and gaps in existing automation capabilities as key areas for improvement. This will typically include the following kinds of issues:

- Incomplete data capture, leading to inaccurate decision-making
- Lack of integration between systems, resulting in manual intervention requirements
- Insufficient monitoring capabilities, hindering proactive issue resolution efforts
- Inadequate security measures that expose vulnerabilities within automated workflows



Some techniques for identifying inefficiencies, automation gaps and areas for improvement include:

1. **Process Mapping:** Create a visual representation of existing processes, workflows, and tasks to identify areas that could benefit from automation.
2. **Prioritization:** Evaluate potential automation opportunities based on factors such as complexity, cost savings, and alignment with strategic goals.
3. **Skills Assessment:** Determine the skills and resources required to implement new automation technologies and whether these capabilities currently exist within the organization.
4. **Technology Evaluation:** Assess the suitability of existing automation technologies for addressing identified gaps and consider whether additional tools may be required.

These steps will help teams to prioritize which processes should be targeted for hyperautomation and guide the selection of appropriate tools, technologies and team members.

## C. Common challenges and pitfalls

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As organizations assess their current state of automation, they may encounter common challenges and pitfalls, including:

1. **Resistance to Change:** Employees may be hesitant to embrace automation due to fear of job loss or a perceived threat to their roles. Resistance to change is a common challenge in many digital transformation initiatives, and hyperautomation is no exception. According to a Prosci survey, the majority of failed transformation projects cite resistance to change as a significant factor. Employees may fear that automation will lead to job loss or significantly alter their roles. To address this, it's crucial to communicate that hyperautomation in IT operations is about augmenting human capabilities and freeing up time from routine tasks, enabling them to focus on higher-value work.
2. **Siloed Initiatives:** Automation efforts that are isolated within specific departments or functions may limit the potential for organization-wide impact and scalability. Siloed automation initiatives can significantly limit the potential for organization-wide impact and scalability. A survey by HFS Research reveals that a large number of major enterprises are stuck in pilot purgatory with their automation initiatives. These isolated efforts often fail to realize the full potential of hyperautomation, which is about automating end-to-end processes across the enterprise. It's essential to approach hyperautomation with an organization-wide perspective, ensuring alignment and integration of automation initiatives across different departments.
3. **Insufficient Collaboration:** A lack of cross-functional collaboration and communication can hinder the identification of high-impact automation opportunities. Insufficient collaboration can hinder the identification of high-impact automation opportunities. A study by McKinsey found that the vast majority of executives interviewed believe their current business models are at risk due to lack of collaboration. In the context of hyperautomation, a lack of cross-functional collaboration may result in missed opportunities for automation or disjointed efforts that fail to maximize the benefits of automation. Therefore, fostering a culture of collaboration and communication across functions is critical to the success of hyperautomation initiatives.
4. **Technology Mismatch:** Adopting automation technologies that do not align with organizational needs or capabilities can result in wasted resources and limited value. Adopting automation technologies that do not align with organizational needs or capabilities can result in wasted resources and limited value. According to a report by Accenture, nearly 78% of companies are not realizing the full benefits of their investments in digital technologies due to a lack of alignment with business strategy. When considering hyperautomation technologies, it's important to conduct a thorough assessment of the organization's needs, capabilities, and readiness to ensure a good fit. This includes understanding the existing IT infrastructure, evaluating the suitability of different automation tools, and assessing the organization's ability to manage and scale these technologies.



## E. Brief summaries of successful automation assessments

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By carefully assessing the current state of automation and identifying gaps and opportunities, IT leaders can lay the foundation for a successful hyperautomation journey that delivers tangible business value.

- 1. Global Retailer:** A prominent global retailer challenged by increasing market competition and customer demands, performs a rigorous automation assessment, pinpointing several high-impact automation opportunities. Key among these were supply chain optimization and customer support improvements. Following the implementation of a strategic hyperautomation initiative, they realized significant cost savings, an increase in operational efficiency and improved customer satisfaction ratings. This example illustrates the profound impact hyperautomation can have when effectively aligned with an organization's specific needs and strategic goals.
- 2. Financial Services Firm:** A forward-thinking financial services firm recognizes a urgent need to invest in its automation capabilities. Their automation assessment revealed critical areas for improvement in risk management and regulatory compliance processes. The adoption of event-driven orchestration technologies enabled them to automate complex decision-making processes. This led to a double-digit reduction in manual error-prone work and an enhanced risk management capability. This case highlights the role of hyperautomation in addressing complex tasks that traditionally required significant human intervention.
- 3. Healthcare Provider:** A leading healthcare provider wrestles with the challenge of siloed patient data spread out across a number of systems causing significant operational inefficiencies that negatively impact patient care. The organization conducted a thorough automation assessment, identifying data integration and real-time patient monitoring as high-impact automation opportunities. By pursuing a hyperautomation strategy, they integrated disparate systems to provide unified access to patient data regardless of the data ingress point. This case demonstrates how hyperautomation can drive integration and real-time response capabilities in an industry where timely data access is a potentially life-threatening factor.

# III. Developing a Hyperautomation Strategy

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A successful hyperautomation initiative requires a well-defined strategy that aligns with the organization's broader business objectives. This section outlines key steps to develop an effective hyperautomation strategy.

## A. Setting goals and objectives

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A successful hyperautomation initiative requires a well-defined strategy that aligns with the organization's broader business objectives. This section outlines key steps to develop an effective hyperautomation strategy.

1. **Business Impact:** Identify the desired outcomes of the hyperautomation initiative, such as cost reduction, improved efficiency, or increased agility.
2. **Scope:** Determine the extent of the hyperautomation effort, including specific processes, tasks, or workflows that will be targeted for automation.
3. **Timeframe:** Establish a realistic timeline for achieving the defined goals and objectives.
4. **Resource Allocation:** Outline the necessary resources, including personnel, technologies, and budget, required to execute the hyperautomation strategy.

## B. Aligning with overall business strategy

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To ensure the success of the hyperautomation initiative, it is essential to align it with the organization's overall business strategy. This alignment can be achieved by:

1. **Prioritizing Automation Efforts:** Focus on automating processes and tasks that are most closely linked to the organization's strategic objectives.
2. **Engaging Stakeholders:** Involve key stakeholders, such as business leaders and department heads, in the development and execution of the hyperautomation strategy to ensure buy-in and support.
3. **Promoting Collaboration:** Foster cross-functional collaboration and communication to break down silos and encourage the sharing of ideas, resources, and best practices.

## C. Defining key performance indicators (KPIs)

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Establishing KPIs is crucial for measuring the success of the hyperautomation initiative and ensuring that it remains on track to achieve its objectives. Some common KPIs for hyperautomation include:

1. **Automation Coverage:** The percentage of processes, tasks, or workflows that have been successfully automated.
2. **Cost Savings:** The reduction in operational expenses achieved through automation.
3. **Process Efficiency:** Improvements in process performance, such as reduced cycle times or increased throughput.
4. **Employee Satisfaction:** Changes in employee satisfaction levels as a result of reduced manual work and increased focus on higher-value tasks.

## D. Creating a roadmap for implementation

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A detailed roadmap can guide the implementation of the hyperautomation strategy, providing a clear path to achieving the defined goals and objectives. Key elements of an effective roadmap include:

1. **Phases and Milestones:** Break the hyperautomation initiative into manageable phases, with clearly defined milestones and deliverables for each stage.
2. **Dependencies and Risks:** Identify any dependencies or potential risks that may impact the implementation of the hyperautomation strategy, and develop contingency plans to address them.
3. **Resource Allocation:** Outline the resources required for each phase, including personnel, technologies, and budget, and ensure that they are available when needed.
4. **Governance and Oversight:** Establish a governance structure to provide oversight and guidance throughout the implementation process, ensuring that the hyperautomation initiative remains aligned with the overall business strategy and objectives.

By following these steps, IT leaders can develop a robust and well-defined hyperautomation strategy that delivers tangible business value and drives digital transformation success.

## IV. Identifying High-Impact Use Cases

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One of the keys to successful hyperautomation is focusing on high-impact use cases that deliver tangible business value. This section outlines how to identify and prioritize such use cases for your organization.

### A. Criteria for selecting use cases

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When selecting high-impact use cases, consider the following criteria:

1. **Relevance:** Focus on use cases that align with your organization's strategic goals and objectives.
2. **Feasibility:** Ensure that the selected use cases can be feasibly automated using available technologies and resources.
3. **Complexity:** Target use cases with an appropriate level of complexity, balancing the potential benefits against the effort required for implementation.
4. **Scalability:** Prioritize use cases that can be scaled across the organization to maximize the return on investment (ROI).

### B. Examples of high-impact use cases

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Some examples of high-impact use cases across various industries include:

1. **Supply Chain Optimization:** Automating and optimizing supply chain processes to reduce lead times, minimize inventory costs, and improve customer service.
2. **Fraud Detection:** Leveraging AI and ML to identify and prevent fraudulent activities in real-time, reducing financial losses and protecting the organization's reputation.
3. **Customer Support Automation:** Implementing chatbots and virtual assistants to handle routine customer inquiries, freeing up human agents to focus on more complex issues.
4. **Predictive Maintenance:** Using AI and ML to predict equipment failures and schedule maintenance proactively, reducing downtime and operational costs.
5. **Configuration and policy changes and how those are approved?...i.e. By automated reference to a config management DB or real-time human intervention.**

## C. Balancing quick wins and long-term value

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When identifying high-impact use cases, it is essential to balance quick wins that deliver immediate value with strategic initiatives that provide long-term benefits. Quick wins help build momentum and demonstrate the value of hyperautomation, while long-term initiatives contribute to the organization's overall digital transformation journey. Consider the following:

1. **Quick Wins:** Target low-hanging fruit, such as automating simple, repetitive tasks, to generate immediate value and build support for the hyperautomation initiative.
2. **Long-Term Value:** Invest in strategic projects that address complex challenges or unlock new opportunities, ensuring that the organization remains competitive in the long run.

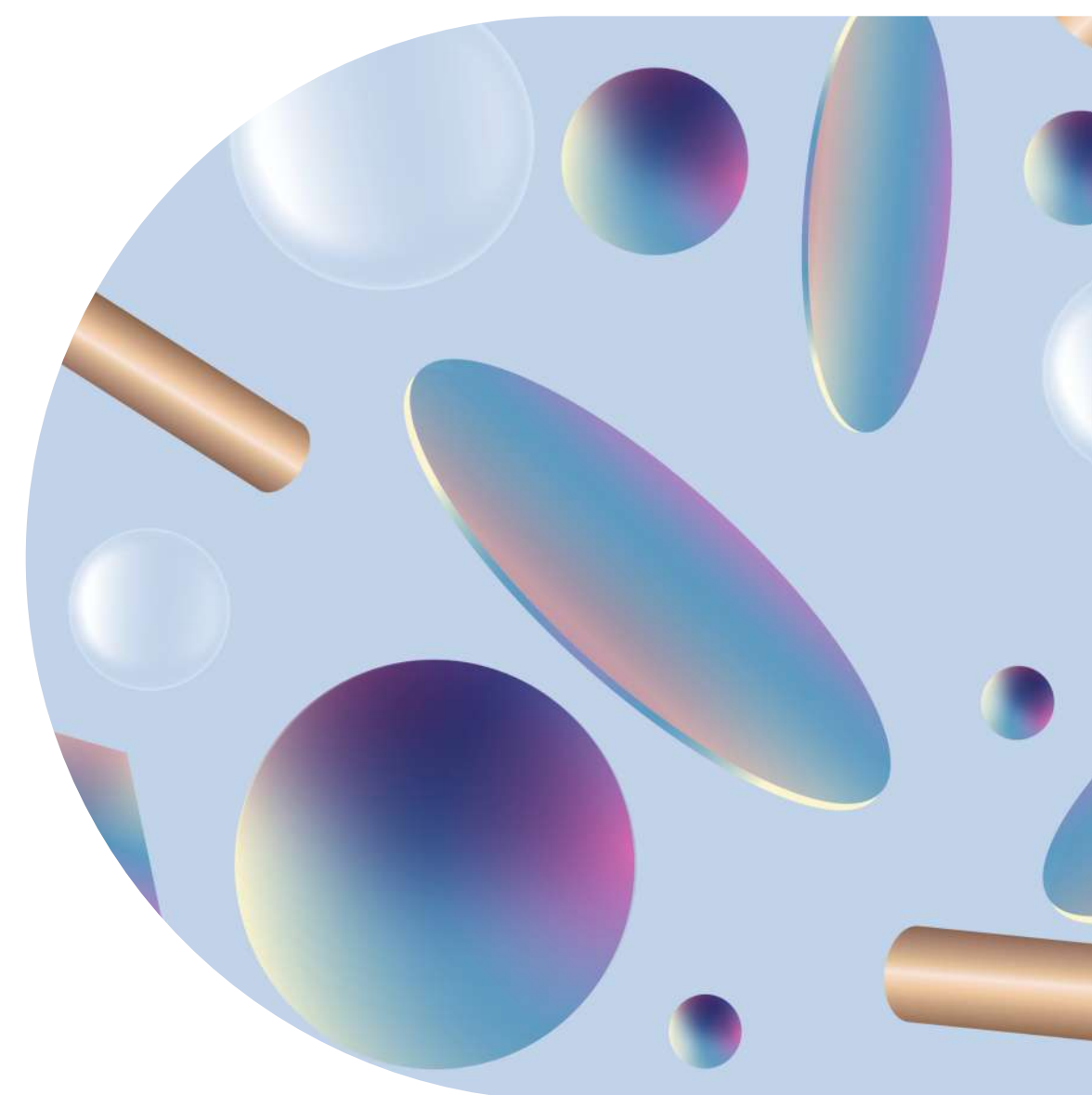
## D. Prioritizing use cases based on ROI

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To maximize the impact of your hyperautomation initiative, prioritize use cases based on their potential ROI. This can be achieved by:

1. **Estimating Benefits:** Calculate the potential benefits of each use case, such as cost savings, increased efficiency, or improved customer satisfaction.
2. **Estimating Costs:** Determine the costs associated with implementing each use case, including technology investments, personnel, and other resources.
3. **Calculating ROI:** Compare the estimated benefits and costs for each use case to calculate the expected ROI.
4. **Ranking Use Cases:** Rank use cases based on their ROI, and prioritize those that offer the highest potential return.

By focusing on high-impact use cases that align with your organization's goals and deliver a strong ROI, you can ensure that your hyperautomation initiative drives meaningful business value and contributes to your digital transformation success.



# V. Building a Cross-Functional Hyperautomation Team

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A successful hyperautomation initiative requires the collaboration of a cross-functional team with diverse skill sets and expertise. This section outlines how to build and manage an effective hyperautomation team.

## A. Roles and responsibilities

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Key roles and responsibilities within a hyperautomation team include:

1. **Executive Sponsor:** Provides strategic direction, resources, and high-level support for the hyperautomation initiative.
2. **Project Manager:** Oversees the planning, execution, and monitoring of the hyperautomation project, ensuring that it remains on schedule and within budget.
3. **Business Analyst:** Works closely with business stakeholders to identify high-impact use cases, document requirements, and monitor the success of the initiative.
4. **Solution Architect:** Designs and oversees the implementation of the hyperautomation solution, ensuring that it aligns with the organization's technology strategy and infrastructure.
5. **Automation Engineer:** Develops and implements automation scripts, workflows, and other technical components of the hyperautomation solution.
6. **Change Manager:** Manages the organizational change associated with the hyperautomation initiative, including employee training, communication, and stakeholder engagement.

## B. Engaging stakeholders

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Involving key stakeholders throughout the hyperautomation initiative is crucial for ensuring buy-in and support. To engage stakeholders effectively:

1. **Identify Stakeholders:** Determine which individuals or groups are most impacted by the hyperautomation initiative, and ensure that their interests are represented in the project.

2. **Communicate Regularly:** Provide frequent updates on the project's progress, milestones, and achievements to keep stakeholders informed and engaged.
3. **Solicit Feedback:** Encourage stakeholders to share their input, concerns, and ideas, and incorporate their feedback into the project as appropriate.
4. **Demonstrate Value:** Showcase the benefits of the hyperautomation initiative through tangible results, such as cost savings, efficiency improvements, or enhanced customer experiences.

## C. Fostering collaboration and communication

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A collaborative and communicative environment is essential for the success of a cross-functional hyperautomation team. To promote collaboration and communication:

1. **Establish Clear Goals:** Ensure that all team members have a shared understanding of the project's objectives, timelines, and deliverables.
2. **Encourage Open Dialogue:** Create a culture of open communication, where team members feel comfortable sharing their ideas, concerns, and feedback.
3. **Break Down Silos:** Foster cross-functional collaboration by encouraging team members from different departments or functions to work together on shared goals.
4. **Leverage Collaboration Tools:** Utilize collaboration tools, such as project management software, video conferencing, and instant messaging, to facilitate communication and information sharing among team members.

## D. Encouraging a culture of innovation and continuous improvement

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To achieve long-term success with hyperautomation, it is crucial to cultivate a culture of innovation and continuous improvement. To encourage this mindset:

1. **Promote Experimentation:** Encourage team members to explore new technologies, methodologies, and ideas, and to take calculated risks in pursuit of innovative solutions.
2. **Learn from Failures:** Foster a culture of learning, where failures are viewed as opportunities for growth and improvement, rather than setbacks.
3. **Measure and Monitor Progress:** Regularly review the performance of the hyperautomation initiative, using KPIs and other metrics to identify areas for improvement and to celebrate successes.
4. **Provide Training and Development:** Offer ongoing training and professional development opportunities to help team members stay current with the latest trends and best practices in hyperautomation.

By building a diverse, cross-functional team that fosters collaboration, communication, and innovation, IT leaders can maximize the success of their hyperautomation initiative and drive meaningful business value.

# VI. Implementing and Scaling Hyperautomation

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Successfully implementing and scaling hyperautomation across the organization requires a thoughtful approach to tool selection, data management, change management, and performance monitoring. This section outlines key considerations and best practices for each of these areas.

## A. Selecting the right tools and technologies

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The right tools and technologies are essential for successful hyperautomation implementation. To select the most appropriate solutions for your organization:

1. **Assess Current Capabilities:** Evaluate your organization's existing tools and technologies to identify any gaps or areas for improvement.
2. **Define Requirements:** Establish clear requirements for the hyperautomation tools and technologies, considering factors such as functionality, ease of use, scalability, and integration with existing systems.
3. **Research and Compare Options:** Conduct thorough research and compare different solutions based on their features, capabilities, cost, and vendor support.
4. **Test and Validate:** Test the selected tools and technologies in a controlled environment to validate their effectiveness and ensure they meet your organization's needs.

## B. Ensuring data quality and security

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Data quality and security are critical to the success of any hyperautomation initiative. To safeguard your organization's data:

1. **Establish Data Governance Policies:** Develop and enforce data governance policies and procedures to ensure data accuracy, consistency, and integrity.
2. **Implement Robust Security Measures:** Protect your organization's data with strong security measures, including encryption, access controls, and regular security audits.



3. **Monitor and Maintain Data Quality:** Continuously monitor data quality and implement processes to identify and correct data issues proactively.
4. **Train Employees:** Educate employees on the importance of data quality and security, and provide them with the necessary tools and training to uphold these standards.

## C. Change management and adoption

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Effective change management is crucial for driving the successful adoption of hyperautomation across the organization. To facilitate a smooth transition:

1. **Communicate the Vision:** Clearly articulate the goals and benefits of the hyperautomation initiative to all stakeholders, ensuring they understand the value it brings to the organization.
2. **Involve Stakeholders:** Engage stakeholders throughout the implementation process, soliciting their input and addressing any concerns they may have.
3. **Provide Training and Support:** Offer comprehensive training and ongoing support to help employees adapt to the new processes and technologies.
4. **Celebrate Successes:** Recognize and reward individuals and teams that contribute to the successful implementation and adoption of hyperautomation.

## D. Measuring and monitoring progress

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Regularly measuring and monitoring the progress of your hyperautomation initiative is essential for ensuring its ongoing success. To track your organization's performance:

1. **Define KPIs:** Establish key performance indicators (KPIs) to measure the effectiveness of your hyperautomation initiative, such as cost savings, efficiency improvements, or customer satisfaction.
2. **Monitor Performance:** Regularly monitor your organization's performance against the established KPIs, identifying any trends or areas for improvement.
3. **Adapt and Adjust:** Use the insights gained from performance monitoring to adapt and adjust your hyperautomation strategy as needed, ensuring that it continues to deliver maximum value.
4. **Share Results:** Communicate the results of your hyperautomation initiative to stakeholders, highlighting successes and demonstrating the value it brings to the organization.

By carefully selecting the right tools and technologies, ensuring data quality and security, managing change effectively, and monitoring progress, IT leaders can successfully implement and scale hyperautomation across their organizations, driving significant business value and competitive advantage.

# VII. Aspirational Communications and Organizational Mobilization

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Effectively communicating the vision of your hyperautomation initiative and mobilizing the organization to embrace it is crucial to its success. This section explores how to create an engaging tagline, use it to drive adoption and engagement, and sustain momentum and growth.

## A. Crafting a memorable and engaging tagline

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A compelling tagline can help communicate the essence of your hyperautomation initiative and inspire employees to rally behind it. To create a memorable and engaging tagline:

1. **Keep it Simple:** Develop a concise and easy-to-remember tagline that captures the essence of your initiative.
2. **Make it Meaningful:** Ensure the tagline conveys the value and benefits of hyperautomation to your organization and its stakeholders.
3. **Be Inspirational:** Craft a tagline that motivates and energizes employees, encouraging them to embrace the hyperautomation initiative.
4. **Align with Company Values:** Ensure the tagline aligns with your organization's values and culture to create a sense of unity and purpose.

## Using the tagline to drive adoption and engagement

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Once you have created a compelling tagline, use it to drive adoption and engagement throughout your organization:

1. **Communicate the Tagline:** Share the tagline with all employees, incorporating it into internal communications, training materials, and other relevant channels.
2. **Reinforce the Message:** Consistently reinforce the tagline and its underlying message in meetings, presentations, and other forums.

3. **Showcase Success Stories:** Highlight real-life examples of how the hyperautomation initiative is delivering on the promise of the tagline, demonstrating its value and impact.
4. **Empower Employees:** Encourage employees to embrace the tagline and take ownership of the hyperautomation initiative, fostering a sense of commitment and pride.

## C. Celebrating successes and learning from setbacks

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Recognizing achievements and learning from setbacks is critical to maintaining enthusiasm and support for your hyperautomation initiative:

1. **Acknowledge Progress:** Celebrate milestones and accomplishments, recognizing the contributions of individuals and teams to the initiative's success.
2. **Share Lessons Learned:** Openly discuss any challenges or setbacks encountered during the hyperautomation journey, focusing on the lessons learned and opportunities for improvement.
3. **Encourage a Growth Mindset:** Foster a culture of continuous learning and improvement, where employees view setbacks as opportunities for growth rather than failures.
4. **Adapt and Evolve:** Use the insights gained from successes and setbacks to refine and optimize your hyperautomation strategy, ensuring its ongoing success and relevance.

## D. Sustaining momentum and growth

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To sustain momentum and growth in your hyperautomation initiative, consider the following strategies:

1. **Regularly Review Progress:** Continuously assess the progress of your hyperautomation initiative, adjusting goals and strategies as needed to maintain momentum and growth.
2. **Promote Ongoing Collaboration:** Encourage cross-functional collaboration and knowledge sharing, fostering an environment of continuous learning and innovation.
3. **Stay Abreast of Industry Trends:** Keep informed about the latest developments in hyperautomation and related technologies, ensuring your organization remains at the cutting edge.
4. **Invest in Employee Development:** Provide ongoing training and development opportunities to help employees stay current with the latest hyperautomation best practices and tools.

By effectively communicating the vision of your hyperautomation initiative, celebrating successes, learning from setbacks, and sustaining momentum and growth, IT leaders can inspire and mobilize their organizations to embrace hyperautomation and realize its full potential.

## Conclusion

### Recap of key takeaways

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As we conclude our exploration of hyperautomation and its potential to drive significant business value and competitive advantage, let's recap the key takeaways:

1. Hyperautomation is a comprehensive approach to automation that combines advanced technologies, such as artificial intelligence and machine learning, with traditional automation techniques to streamline and optimize IT operations.
2. Assessing your organization's current state of automation, developing a hyperautomation strategy, and identifying high-impact use cases are critical steps in the journey towards hyperautomation success.
3. Building a cross-functional hyperautomation team, selecting the right tools and technologies, and implementing effective change management practices are essential for the successful implementation and scaling of hyperautomation across the organization.
4. Effective communication, aspirational messaging, and organizational mobilization are crucial to fostering employee engagement and driving adoption of the hyperautomation initiative.

### The importance of a strategic approach to hyperautomation

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The importance of a strategic approach to hyperautomation cannot be overstated. By carefully planning, executing, and managing a hyperautomation initiative, IT leaders can unlock significant benefits for their organizations, including improved efficiency, cost savings, and enhanced customer experiences.

# The imperative for IT leaders to begin their hyperautomation journey

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As the digital landscape continues to evolve, IT leaders must stay ahead of the curve by embracing innovative approaches to automation. Hyperautomation offers a powerful and transformative path forward, and we encourage IT leaders to embark on their hyperautomation journey with confidence, armed with the insights and strategies presented in this comprehensive guide.

Join the ONUG Hyperautomation Working Group and benefit from networking, sharing and brainstorming with experienced and knowledgeable professionals who are fellow travelers making sense of Hyperautomation and applying its principles in their own organizations.

# Appendix

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This appendix provides a glossary of key terms, recommended resources and further reading, as well as templates and worksheets to help IT leaders effectively assess their current automation landscape and identify high-impact use cases.

## Glossary of key terms

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1. **Hyperautomation:** A comprehensive approach to automation that combines advanced technologies, such as artificial intelligence and machine learning, with traditional automation techniques to streamline and optimize IT operations.
2. **Artificial Intelligence (AI):** The development of computer systems that can perform tasks that would typically require human intelligence, such as visual perception, speech recognition, decision-making, and natural language understanding.
3. **Machine Learning (ML):** A subset of artificial intelligence that involves the development of algorithms that can learn from and make predictions or decisions based on data.
4. **Robotic Process Automation (RPA):** The use of software robots to automate repetitive, rule-based tasks by mimicking human actions within digital systems.
5. **Key Performance Indicator (KPI):** A measurable value that demonstrates how effectively an organization is achieving its key objectives.

## Recommended resources and further reading

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1. TBS
2. TBS
3. TBS

## Template for conducting an automation assessment

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1. **Automation Maturity Level:** Assess the current level of automation maturity in your organization, considering factors such as existing tools, technologies, and processes.
2. **Automation Gaps:** Identify areas where your organization could benefit from further automation or optimization.
3. **Challenges and Pitfalls:** Analyze common challenges and pitfalls encountered by other organizations during their automation journey, and determine how to address them proactively.
4. **Success Stories:** Review case studies of successful automation assessments to glean insights and best practices.

## Worksheet for identifying and prioritizing high-impact use cases

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1. **Use Case Description:** Provide a brief description of the potential use case for hyperautomation.
2. **Impact on Efficiency:** Assess the potential impact of the use case on process efficiency, speed, and productivity.
3. **Cost Savings:** Estimate the potential cost savings associated with implementing the use case.
4. **Strategic Alignment:** Evaluate the degree to which the use case aligns with your organization's overall business strategy and objectives.
5. **ROI Potential:** Estimate the potential return on investment (ROI) for the use case, taking into account the costs of implementation and the expected benefits.
6. **Priority Ranking:** Rank the use case based on its overall impact, strategic alignment, and ROI potential, to help determine which use cases to prioritize for implementation.



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